Aleksandar Mićović

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Experience

May. 2023 – Present	Director of Product, Referrizer
	• Led the product department, overseeing strategy, vision, and execution for a product portfolio generating millions in annual revenue, identifying market opportunities and setting clear priorities.
	• Established scalable, repeatable processes prioritizing data-driven decision- making, including a robust product development lifecycle, enhancing opera- tional excellence.
	• Launched AI-powered features, significantly improving user experience and differentiating Referrizer in the market, while mentoring and developing the product team to innovate and collaborate cross-departmentally.
Apr. 2021 – May. 2023	Sr. Product Manager, Microsoft
	• Led the roadmap and execution of regular maintenance for Synapse Analyt- ics SQL environments, aligning stakeholder expectations and prioritizing the backlog based on business value.
	• Drove UX research and customer validation, conducting interviews, testing hypotheses, and refining product decisions to enhance user experience.
	• Orchestrated cross-functional collaboration across multiple Microsoft teams to design an API that streamlined server provisioning for Synapse Analytics customers.
	• Played a critical role in incident management, engaging directly with customers, providing root cause analyses (RCAs), and driving resolutions.
	• Championed Agile transformation, training a team in Agile principles and implementing a new workflow that increased productivity and provided leadership with clearer visibility into delivered value.
Dec. 2016 – Mar. 2021	Sr. Solution Architect, Nutanix
	• Designed and led solution implementations for enterprise clients, working with engineering to validate approaches and ensure seamless execution. Played a key role in incident management, resolving critical issues, conducting RCAs, and maintaining strong customer relationships.
	• Enabled field teams and partners to sell Xi Frame in Europe, providing tech- nical guidance, sales enablement, and competitive insights. Conducted market analysis, tracking industry trends to refine product positioning and influence roadmap decisions.
	• Facilitated post-acquisition integration, aligning product strategy, stream- lining workflows, and ensuring operational continuity. Worked cross- functionally to bridge organizational processes and support go-to-market ef- forts.

Experience (continued)

Dec. 2014 – Nov. 2016

Product Manager, Humanity.com

• Defined and prioritized the product backlog, translating business needs into clear requirements and detailed specifications to guide development.

• Led the Agile Scrum team, driving sprint planning, backlog grooming, and iterative delivery to maximize product impact.

• Conducted continuous customer research, gathering feedback, analyzing usage data, and managing stakeholder expectations to ensure product-market fit.

• Aligned cross-functional teams, collaborating with engineering, design, and go-to-market teams to deliver high-value features.

• Developed and communicated product strategy, balancing short-term execution with long-term vision to drive business outcomes.

Miscellaneous Experience

Software engineering

Sep. 2009 – June. 2012

Aug. 2013 – Oct. 2014	Software engineer Gecko solutions
Jul. 2012 – Feb. 2013	Software engineer Good World Games
May. 2010 – Aug. 2011	Software engineer CPCS Transcom Ltd. through the University of Toronto
Other	
Other Oct. 2014 – Jul. 2016	Mentor & course writer, Thinkful

Teaching Assistant, University of Toronto

Education & Certifications

2015	Certified Product Owner, Scrum Alliance
2007 - 2012	B.Sc. University of Toronto, Computer Science

Skills

Leadership	Mentoring • public speaking • problem solving • networking • expectation management • outcome-driven execution • motivating teams • strategy • influence without authority
Languages	English (native) • Serbian (native) • French (A2)
Coding	Python • SQL • Git and other version control • Javascript • GNU/Linux • Security • Algo- rithm design • Web frameworks • API design
Tools	JIRA & other task managers • BI (PowerBI, etc.) • ERP • word processors • spreadsheets • data warehousing
Misc.	Quick learner • creativity • organized (I like GTD) • team player • communicative • resilient under pressure • automating things that have no right to be automated